

PROPOSED 2024 AAANF OPERATIONAL BUDGET				
REVENUES	2023 BUDGET	2024 PROPOSED BUDGET	Contract Start Date	NOTES
Older Americans Act Admin & Services	\$825,050.00	\$901,609.00	January 1-December 31	Admin, IIIB (Set Aside, Intake, and I&R services), IIID services, and IIIE (I&R and Intake)
Elder Abuse Prevention	\$21,267.00	\$21,267.00	January 1-December 31	
EHEAP	\$70,195.00	\$70,897.00	October 1 - September 30	Reduction because the 2022 Budgets included 2 separate EHEAP Disaster grants on top of normal funding
CCE Administration	\$68,071.00	\$68,071.00	July 1 - June 30	
CCE Intake & I&R	\$75,000.00	\$98,365.00	July 1 - June 30	Increased CCE service dollars for 23-24 GY (for Providers), AAANF will need this funding with our new client referral process. DOEA also authorized the addition of I&R services (which AAANF delivers) in 23-24 and going forward, which equates to more AAANF Admin. support funding
ADI Administration	\$89,750.00	\$89,750.00	July 1 - June 30	New Revenue Stream, Reoccurring!!!
ADI Intake	\$40,000.00	\$19,016.00	July 1 - June 30	Increased ADI service dollars for 23-24 GY (for Providers), AAANF will need this funding with our new client referral process. AAANF will not deliver the same number of planned/est. Intake units in FY 22-23
HCE Administration	\$73,295.00	\$73,295.00	July 1 - June 30	
HCE Intake	\$5,000.00	\$5,000.00	July 1 - June 30	Increased HCE service dollars for 23-24 GY (for Providers)
ADRC/MWS	\$423,272.00	\$469,831.00	July 1 - June 30	Increased DOEA funding for ADRC/MW Staff Salaries
SHINE	\$104,774.00	\$112,773.91	April 1 - March 31	
MIPPA	\$87,890.00	\$80,851.42	September 1 - August 31	Revised Grant Calendar explains the reduction from the previous year
SMP	\$23,734.00	\$19,778.00	June 1 - May 31	AAANF Anticipates that DOEA will expand the scope of this program and change their statewide business model. Therefore we anticipate ending this contract with DOEA mid-year 2024
LSP	\$3,408.00	\$3,408.00	July 1 - June 30	

ARP Administration (OAA Style)	\$150,000.00	\$325,000.00	9/1/21 to 8/31/24, or until grant is depleted	Estimated Need to Charge this Administrative Account/ARP Admin Expenses for 2024 under this multiple-year grant. We must spend out this budget by 9/30/24
ARP AAANF Services (OAA Style)	\$100,000.00	\$129,000.00	9/1/21 to 8/31/24, or until grant is depleted	Account/ARP Admin Expenses for 2024 under this multiple-year grant. We must spend out this budget by 9/30/24
Veteran's Affairs Grant	\$25,000.00	\$40,000.00	On-going	Program is growing. A designated program coordinator was hired in 2023, explaining the increased budget
<b>TOTAL REVENUES</b>	<b>\$2,185,706.00</b>	<b>\$2,527,912.33</b>		<b>Substantial Increases in total available Administrative and service dollars that AAANF can use/capture in 2024 (\$342,206) in total). This revenue figure does not include projected 2023 OAA Admin. Carryforward funding</b>
<b>EXPENSES</b>	<b>CURRENT BUDGET</b>	<b>PROPOSED BUDGET</b>	<b>DIFFERENCE</b>	<b>NOTES</b>
Personnel Salaries	\$1,046,187.91	\$1,217,718.60	\$171,530.70	Includes COLA increases for all employees (5%) in lieu of annual performance incentive program. Adds 2 new positions (I&R Specialist and HR Coordinator)
Fringe Benefits	\$338,495.61	\$465,168.50	\$126,672.89	10% Estimated Health Insurance and Other Benefits Increase (CHP). 2 Additional total positions added explain most of the total overall increase
Staff Incentives	\$52,309.40	\$0.00	(\$52,309.40)	Ending for 2024
<b>TOTAL PERSONNEL COSTS</b>	<b>\$1,436,992.91</b>	<b>\$1,682,887.10</b>	<b>\$245,894.19</b>	<b>Driven Primarily By Additional Staff, and Fringe Benefits Costs Estimated to Increase</b>
<b>TRAVEL</b>				
Staff Travel (Local; meetings and conf)	\$31,102.00	\$47,102.00	\$16,000.00	Meetings & conferences have resumed Post-COVID
SHINE Volunteer & Consultant Travel	\$7,500.00	\$7,500.00	\$0.00	
Board Travel	\$8,500.00	\$13,000.00	\$4,500.00	Mileage Rate increased in 2023; More BOD travel Post-COVID
<b>TOTAL TRAVEL</b>	<b>\$47,102.00</b>	<b>\$67,602.00</b>	<b>\$20,500.00</b>	
<b>BUILDING SPACE</b>				

EXPENSES	CURRENT BUDGET	PROPOSED BUDGET	DIFFERENCE	NOTES
Building Depreciation	\$12,500.00	\$29,000.00	\$16,500.00	Inventory was marked down substantially with the 2022 Audit
Utilities	\$20,400.00	\$25,000.00	\$4,600.00	Current usage rate/full staff in house; increased energy costs nationwide
Janitorial/Bldg. Maintenance	\$31,000.00	\$79,000.00	\$48,000.00	Increased Property Owners Association Dues; Need to buy a Roof, new AC unit, and increased paper supply cost due to full employment
<b>TOTAL BUILDING SPACE</b>	<b>\$63,900.00</b>	<b>\$133,000.00</b>	<b>\$69,100.00</b>	<b>Building is near capacity and aging, increased POA costs</b>
<b>COMMUNICATIONS &amp; POSTAGE</b>				
Telephone/Fax/Cell Phones/Mifi	\$25,000.00	\$35,000.00	\$10,000.00	Based Upon Actual 2023 Costs
Postage	\$13,767.00	\$20,000.00	\$6,233.00	Based Upon Actual 2023 Costs
<b>TOTAL COMMUNICATIONS &amp; POSTAGE</b>	<b>\$38,767.00</b>	<b>\$55,000.00</b>	<b>\$16,233.00</b>	<b>Based Upon Actual 2023 Costs</b>
<b>PRINTING AND SUPPLIES</b>				
Office Supplies	\$21,000.00	\$29,000.00	\$8,000.00	Based upon actual 2023 costs
Copying/Printing	\$9,000.00	\$13,500.00	\$4,500.00	Based upon actual 2023 costs
<b>TOTAL PRINTING AND SUPPLIES</b>	<b>\$30,000.00</b>	<b>\$42,500.00</b>	<b>\$12,500.00</b>	
<b>EQUIPMENT</b>				
Lease/Rental	\$6,000.00	\$8,500.00	\$2,500.00	Based upon actual 2023 costs
Equipment Maintenance	\$4,600.00	\$4,600.00	\$0.00	
Office Furniture/Equipment	\$1,000.00	\$3,500.00	\$2,500.00	New desks needed for staff
Computer Equipment	\$12,000.00	\$25,000.00	\$13,000.00	Going to upgrade all staff computers late 2024; FYI...Server already upgraded in 2023
IT Maintenance and Support	\$19,500.00	\$21,600.00	\$2,100.00	Based upon actual 2023 costs. Re-negotiated our IT Services contract in July 2023
<b>TOTAL EQUIPMENT</b>	<b>\$43,100.00</b>	<b>\$63,200.00</b>	<b>\$20,100.00</b>	
<b>OTHER COSTS</b>				
Audit	\$23,500.00	\$24,000.00	\$500.00	We need a new audit agreement for JMCO for FY2023-2025 auditing services
Insurance (Liability, Cyber Risk & Business Auto)	\$33,000.00	\$42,525.00	\$9,525.00	Based upon 2023 actual costs plus 5% Estimated general Increase in costs for 2024; Cyber cost has increased 42% in the last two years

EXPENSES	CURRENT BUDGET	PROPOSED BUDGET	DIFFERENCE	NOTES
Memberships & Dues	\$11,000.00	\$31,000.00	\$20,000.00	Under-budgeted in 2023; based on actual 2023 costs
Staff Recruiting and Training	\$6,000.00	\$6,000.00	\$0.00	
Consultants	\$110,400.00	\$85,400.00	(\$25,000.00)	C. Cooper (programmatic support) and M. Sasson (I&R support); Budget for PSA 2 Planning Consultant for 2024, and Other Temporary Help; Board Development Trainer. Fewer consultants than in 2023
Marketing & Communication Consultants	\$6,000.00	\$6,000.00	\$0.00	S.Rode
Software Upgrades & Support	\$16,750.00	\$16,750.00	\$0.00	
Temp Administrative Svcs	\$2,500.00	\$1,000.00	(\$1,500.00)	Didn't use any temp. help in 2023, but keeping option open
Storage Room Rental	\$2,250.00	\$3,100.00	\$850.00	Based upon 2023 actual costs
EHEAP Vendor Agreements	\$10,250.00	\$10,250.00	\$0.00	Decreased total application funding; providers will do less applications in 2024 (Post-COVID)
Health & Wellness Vendor Agreements	\$70,000.00	\$95,713.00	\$25,713.00	Increase in IIID Evidence Based Class delivery is expected; Worker towards a sole vendor to deliver the entire program, so we cannot expect to capture admin. costs in part
Background Screening	\$1,250.00	\$1,250.00	\$0.00	
Office Security	\$4,250.00	\$5,500.00	\$1,250.00	Based upon 2023 actual costs
Program Supplies	\$13,500.00	\$13,500.00	\$0.00	
Advertising	\$15,000.00	\$20,000.00	\$5,000.00	More realistic budget
Payroll Processing Fees	\$8,400.00	\$10,800.00	\$2,400.00	Based upon 2023 actual costs with increased fees in 2023
Bank and Finance Charges	\$5,400.00	\$6,600.00	\$1,200.00	Based upon 2023 actual costs
Volunteer Retention & Training	\$4,500.00	\$4,500.00	\$0.00	
Volunteer Insurance	\$1,400.00	\$1,400.00	\$0.00	Anticipating a Greater Number of Vols.
Board Special Events	\$7,250.00	\$7,250.00	\$0.00	Estimated increased costs
Legal Fees	\$5,000.00	\$5,000.00	\$0.00	Estimated 2024 Need
<b>TOTAL OTHER COSTS</b>	<b>\$357,600.00</b>	<b>\$397,538.00</b>	<b>\$39,938.00</b>	
<b>TOTAL EXPENSES</b>	<b>\$2,017,461.91</b>	<b>\$2,441,727.10</b>	<b>\$424,265.19</b>	Expenses have gone up but revenues have also increased

EXPENSES	CURRENT BUDGET	PROPOSED BUDGET	DIFFERENCE	NOTES
NET REVENUE		\$86,185.23		